



## **ABOUT US**

Pacific Avenue Capital Partners is a Los Angeles, CA-based private equity firm focused on corporate divestitures, carve-outs and other complex situations in the middle market. Our extensive M&A and operations experience allows us to navigate complex transactions and unlock value through operational improvement, capital investment, and accelerated growth. Our team members have closed over 60 transactions, including more than 25 corporate carve-outs, across a multitude of industries throughout their combined careers. With the initial transaction navigated, Pacific Avenue invests heavily to drive growth and create value.

Pacific Avenue takes a highly collaborative approach in partnering with strong management teams to align the strategy, make the necessary investments and assist businesses in reaching their full potential.

## **INVESTMENT CRITERIA**

Pacific is seeking control investments in businesses that have the potential for transformational upside. Our investments are assessed using the following criteria:

### **Size / Geography**

- North America focused / certain European geographies
- Platform revenues up to \$1B+
- Performing or underperforming businesses
- EBITDA up to \$50M+

### **Structure**

- Buyouts and recapitalizations
- Control equity investments
- Platforms with strong M&A add-on potential

### **Transaction Focus**

- Corporate divestitures and carve-outs
- Founder / family-owned businesses and MBOs
- Complex transactions requiring speed and certainty
- Private equity legacy assets and industries in transition

### **Industry Agnostic**

Select examples below but not limited to:

- Diversified industrials
- Business, industrial, and government services
- Healthcare and consumer products / services
- Mature technology, software, and IT services
- Current portfolio includes industrial manufacturing, building products, and healthcare services

## CURRENT PORTFOLIO



*Transaction Type: Founder Transition*

*Industry: Healthcare Services*

- Emerald Textiles ("Emerald") provides outsourced healthcare linen services through a pick-up and delivery model in 12 facilities throughout the Western US
- In addition to the original transaction, Emerald has acquired and integrated four businesses: San Diego, CA (July 2018), Los Angeles, CA (December 2018), St. George, UT (September 2019), and nine Angelica plants (December 2021)



*Transaction Type: Corporate Carve-Out*

*Industry: Healthcare Services*

- Sterile Processing Services of America ("SPSA") is a leading FDA-approved and certified provider of sterilization services to hospitals and surgery centers
- SPSA specializes in washing and sterilizing surgical instruments and providing environmentally friendly re-usable products to hospital systems under long-term contracts



*Transaction Type: Corporate Carve-out*

*Industry: Building Products*

- Cameron Ashley Building Products ("CA") is one of the largest specialty building product distributors in North America, primarily supplying roofing, insulation, gypsum and other materials
- CA has over 40 branch locations across the United States and delivers an array of innovative, market-focused products and services to more than 5,000 customers



*Transaction Type: Corporate Carve-out*

*Industry: Industrial Manufacturing*

- AMICO is a leading designer, manufacturer and fabricator of expanded and perforated metal products as well as fiberglass and vinyl products
- AMICO operates nine manufacturing facilities and three distribution facilities across the United States and Canada
- Comprised of several strong brands, including AMICO, Seasafe, Diamond Perforated, and Erdle

**We are currently seeking add-on acquisitions in building products, healthcare laundry services, healthcare sterilization services, and industrial manufacturing**

### Leadership Team

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